presight
A G42 company

Earnings Presentation

Q3 2026 Results

November 12, 2026

Legal Disclaimer

Forward-Looking Statements & Risks Acknowledgement

This document includes forward-looking statements. The forward-looking statements involve known and unknown risks and uncertainties, many of which are beyond the Company's control and all of which are based on the Company's current beliefs and expectations about future events. Forward-looking statements are sometimes identified as "expects", "may", "will", "could", "should", "shall", "risk", "intends", "estimates", "aims", "plans", "predicts", "continues", "assumes", "positioned", "anticipates", "is seeking", "growth", "targets", "forecasts" or the negative thereof, other variations thereon or comparable terminology.

These forward-looking statements include all matters that are not historical facts. They may appear in multiple places throughout the Pitchbook and include statements regarding the intentions, beliefs or current expectations of the Company concerning, among other things, the future results of operations, financial condition, prospects, growth, strategies, and dividend policy of the Company and the industry in which it operates. In particular, the statements in relation to risk factors and business background regarding the Company's strategy, targets and other future events or prospects are or may be forward-looking statements.

Forward-looking statements and other statements contained in this document regarding matters that are not historical facts involve predictions. No assurance can be given that such future results will be achieved; actual events or results may differ materially because of risks and uncertainties facing the Company. Such risks and uncertainties could cause actual results to vary materially from the future results indicated, expressed, or implied in such forward-looking statements. Such forward-looking statements contained in this document speak only as of the date of this document. Any obligation or undertaking to update any forward-looking statements contained in the document to reflect any change in their expectations or any change in events, conditions, or circumstances on which such statements are based is expressly disclaimed unless required by applicable law, rules and regulations.

Accordingly, undue reliance should not be placed on any of the forward-looking statements in this document. Statements contained herein as to the contents of any agreements or other documents are summaries and, therefore, are necessarily selective and incomplete.

PUBLIC

The Presight Team Today

THOMAS PRAMOTEDHAM
CHIEF EXECUTIVE OFFICER



- Technology and business leader with over 22 years of experience
- Held multiple CEO positions driving large-scale digital transformation
- Spearheads expansion of the company in Middle East, Central Asia and Africa

RAM MEYOOR
CHIEF FINANCIAL OFFICER



- Over 25 years of finance experience across MENA, Asia and USA
- Holds MBA from Illinois State University, Illinois, USA
- Leads the company's finance department and is responsible for all financial functions including growth, governance, and compliance

DR ADEL ALSHARJI
CHIEF OPERATING OFFICER



- Responsible for company operations, with over 25 years of experience
- Expertise and in-depth knowledge of AML, auditing, and anti-corruption, focused on developing and delivering technology-driven financial AI products and solutions
- Previously worked in civil services and has a doctorate in business administration

ROGER TEJWANI
SENIOR DIRECTOR, INVESTOR RELATIONS



- Over 25 years experience in Capital Markets across Investment Banking, Equity Research and Investor Relations
- Leads the company's Investor Relations program

PUBLIC

Operational Highlights

Disciplined Q3 Execution Reinforces Strong FY 2026 Outlook

PRESIGHT

- Continued momentum across public safety, national security & agentic AI
- Deepening & broadening engagement in Kazakhstan
- Expanding technology ecosystem & geographic reach in South Korea and Greece

AIQ

- First international commercial deployment validates technology scalability
- Pilots underway across eight energy markets outside UAE
- 'Genesis' enabling large-scale agentic automation across energy value chain



CONTINUED RESILIENCE

- Disciplined Q3 execution driving strong profitability and earnings growth
- Robust order backlog & long-duration contracts underpin confidence in future revenue & cash flow growth
- Resilient balance sheet provides flexibility to fund organic growth trajectory & M&A

STRONG FULL-YEAR OUTLOOK

- Strong YTD performance supports full-year delivery within mid-to-upper end of expectations
- International pipeline conversion expected to accelerate in Q4
- Q3 billing milestones underpin expected improvement in full-year operating cash flow

PUBLIC

Trusted Sovereign AI Partner Across UAE

Objective: Delivering AI-enabled government capabilities and supporting Abu Dhabi's ambition to build the world's first AI-native government

Q3 2026

New Sovereign Opportunities

Multi-year mandate supporting next-generation public safety and security capabilities across the UAE

مركز أبوظبي لإدارة المواد الخطرة
ABU DHABI HAZARDOUS MATERIALS MANAGEMENT CENTRE

Strategic agreement to advance hazardous materials management through AI-powered solutions

Partnerships and MOUs

scale

MoU with a global leader in AI data infrastructure to enhance agentic AI reliability, performance and governance

X14

MoU with Abu Dhabi's pioneering AI-media intelligence organisation

AED 3.0 billion domestic orders secured during 9M 2026
AED 8.9 billion aggregate order value in UAE market since Q1 2023

Position as Region's Leading Exporter of AI & Digital Services

Objective: Support national AI strategies, digital government programs, & public-sector modernization across Middle East, Central & Southeast Asia, Africa, & Europe

Q3 2026

Strong Commercial Momentum in Kazakhstan



New contract for development and operation of the Digital Smart Airport platform in Astana

KAZAKHTELECOM

AI & DIGITAL MINISTRY

MoU to explore the development of national digital infrastructure

Broadening Geographic Reach

HELLENIC REPUBLIC
Ministry of Digital Governance

MoU to explore AI-powered urban analytics for municipal waste management and water network monitoring

GBSA
Gyeonggi Business & Science Accelerator

MoU with a leading South Korean accelerator to explore cross-border investment opportunities

Dtonic®

MoU with South Korean AI company Dtonic to explore advanced AI operating system integration

AED 0.2 billion international orders secured during 9M 2026

AED 2.9 billion aggregate order value in international markets since Q1 2023

PUBLIC

Support AIQ in Broadening its Domestic & International Installed Base

Objective: Support our subsidiary, AIQ, in leading global energy sector innovation, broadening its domestic customer base and penetrating new carbon-intensive economies

Q3 2026

International expansion



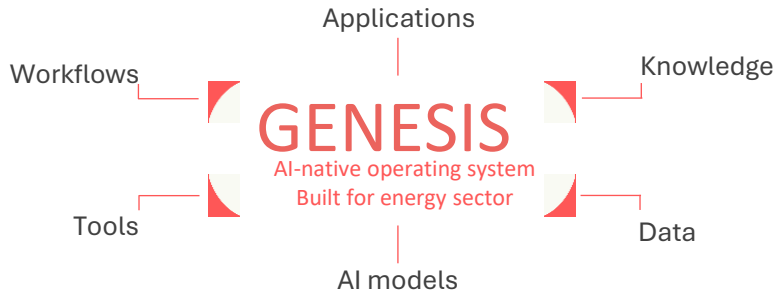
Advance stage pilot projects across 8 countries

Memorandum of Understanding

NOV silverwell SIEMENS energy

New partnerships with leading industrial solutions providers

New product launch



Open Platform | Any Model | Any Cloud | Any Vendor | Any Stack

Analyze State the industrial question

Visualize See it in industrial form

Act Execute with permissions

50+ years production data advantage

200+ operational AI use cases

40+ petabyte data repository

PUBLIC

Foster a Vibrant and Groundbreaking AI Ecosystem

Objective: Curate an integrated innovation model that provides emerging technologies with a continuous pathway from early-stage acceleration to long-term commercial scale

UAE's Leading AI Accelerator



COHORT II

- Featherless AI — AI Model Infrastructure
- WingBits — Decentralized Aviation Data
- TheStage AI — Inference Optimization
- AIM Intelligence — AI Security & Safety
- MangoBoost — Data Center AI Infrastructure
- Trust Exam — Assessment Integrity AI
- Dtonic — Smart City Data Platform
- AITRICS — Clinical Early Warning AI
- AIRMO — GHG Satellite Monitoring
- FortyGuard — Infrastructure Inspection AI
- FlyNex — Urban Temperature AI
- rahd·AI — Oil & Gas Decom AI

Presight-Shorooq Fund

Fund Parameters	$100m Fund Size	$1.2m Average Cheque	40 Average Portfolio Size	10 years Fund Life	Geography Global (with applicable G42 restrictions)	Focus Pre-seed, Seed Series A,B

PORTFOLIO

maven — Industrial Robots	Chronicle Labs — AI Agent Testing & Validation	EnCharge AI — AI Hardware For Edge	replit — Vibe Coding Agent
Hebbia — Enterprise AI For Document Analysis	blue — Voice Assistant For Any Phone App	NodeShift — Sovereign AI Cloud	crunched — Excel Agent
General Robotics — AI for Robots	Advanced Machine Intelligence — World Models Research	Zymbly — Aircraft Maintenance	C&ID — AI agent For Pre-Construction

Latest Outcomes:

cpx + AIM

MOU signed with AI Security startup from Cohort II

maven, Chronicle Labs, EnCharge AI, replit

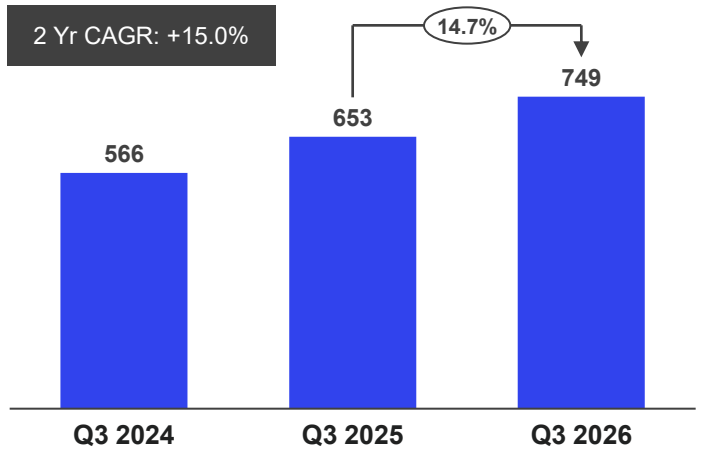
New high-potential additions to the fund portfolio

PUBLIC

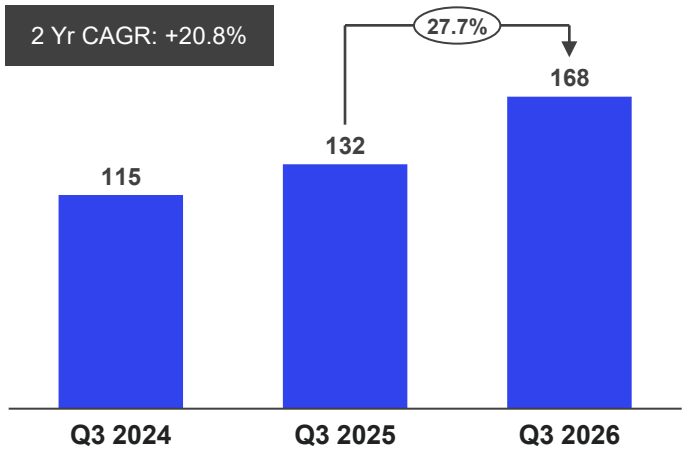
Financial Highlights

Key Financial Metrics

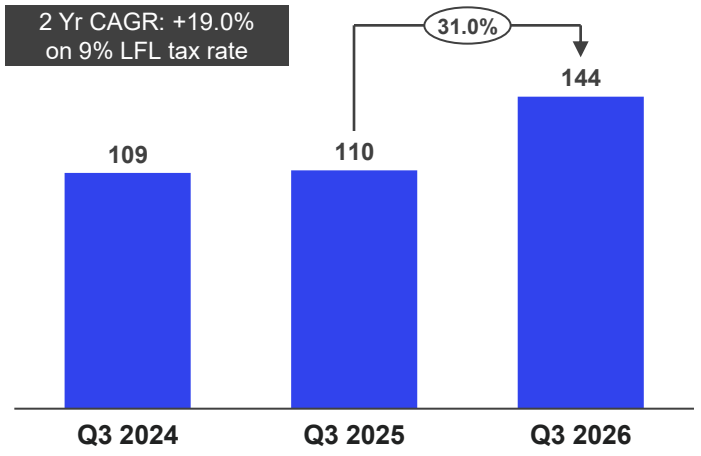
Q3 2026 Group Revenue (AEDM)



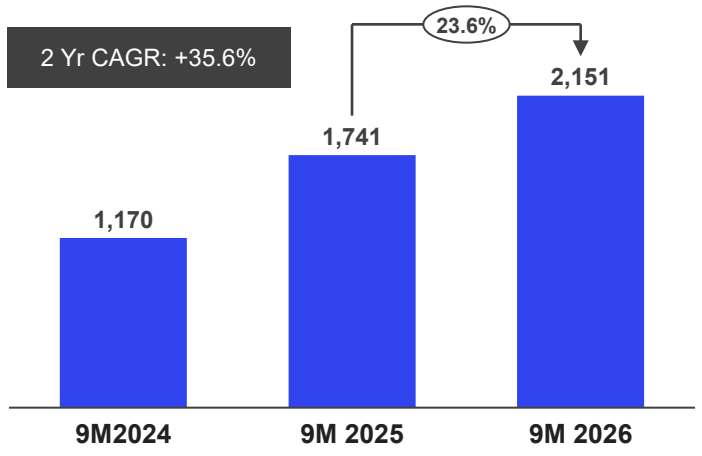
Q3 2026 Group EBITDA (AEDM)



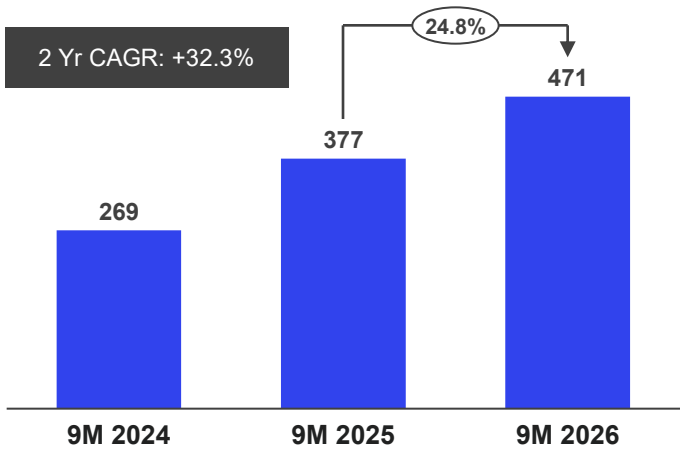
Q3 2026 Group Profit after Tax (AEDM)



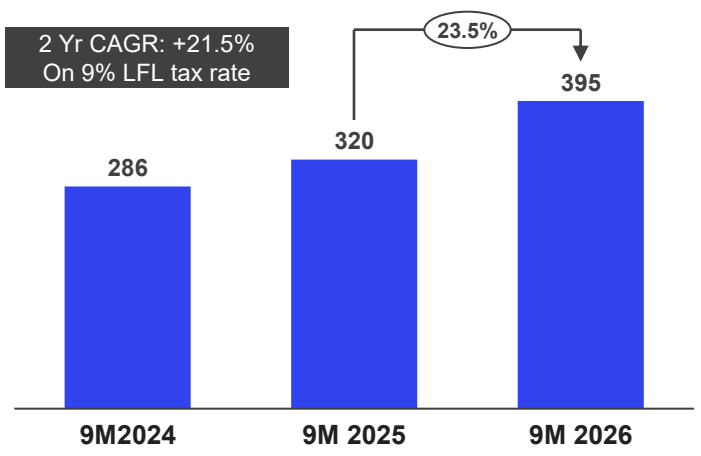
9M 2026 Group Revenue (AEDM)



9M 2026 Group EBITDA (AEDM)



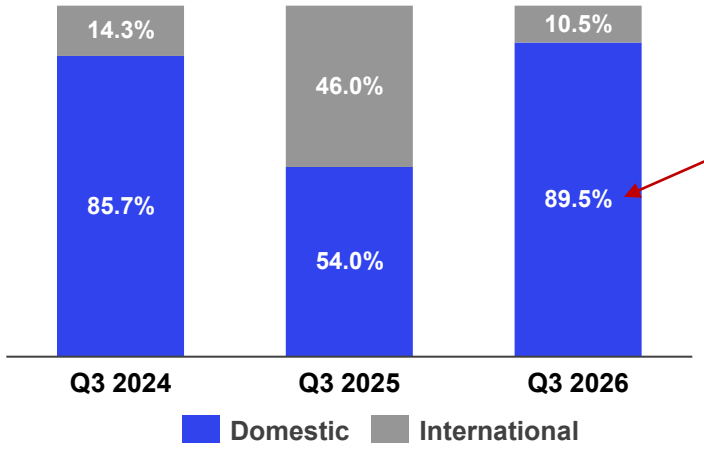
9M 2026 Group Profit after Tax (AEDM)



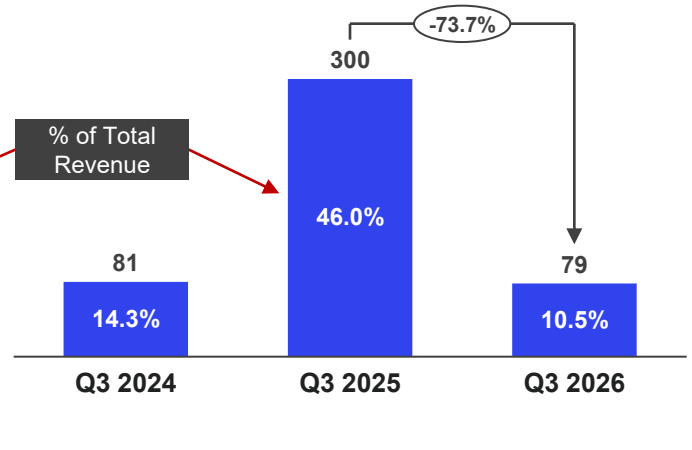
PUBLIC

Key Financial Metrics by Geography

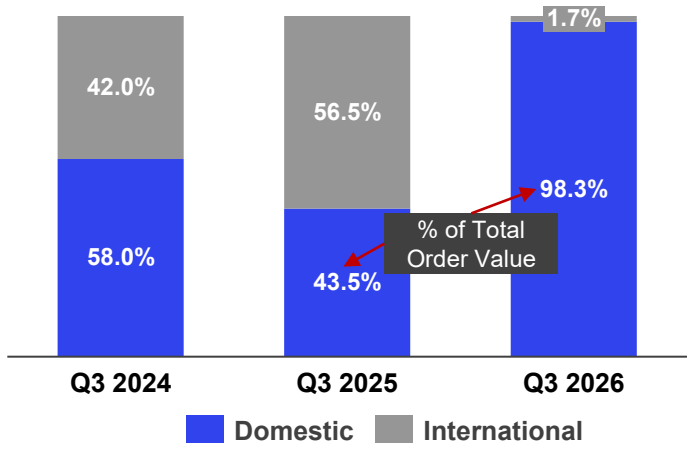
Q3 2026 Domestic v International Revenue (%)



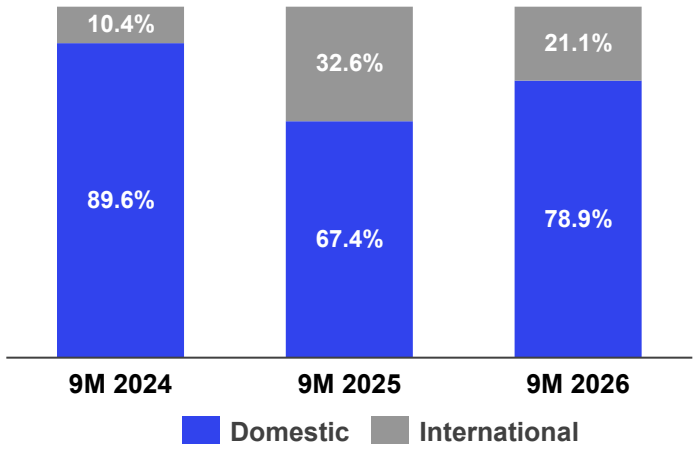
Q3 2026 International Revenue (AEDM)



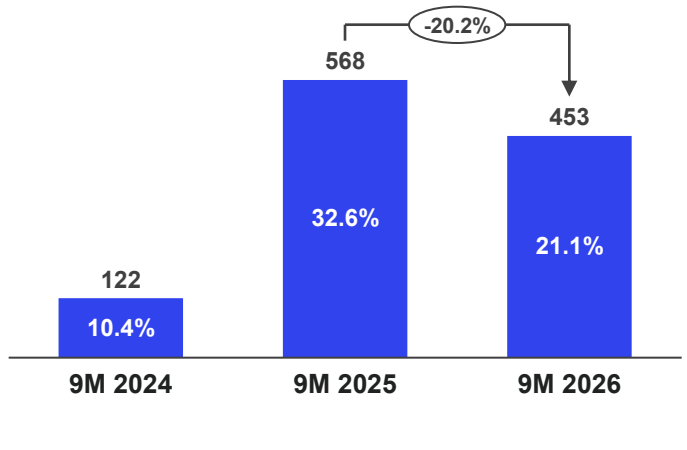
Q3 2026 Aggregate Order Value %



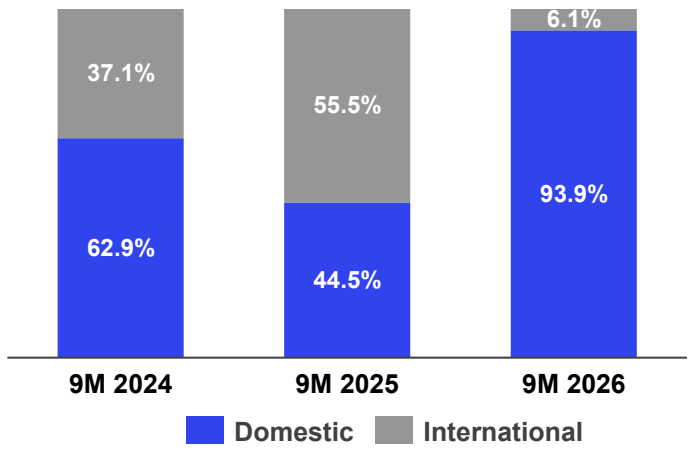
9M 2026 Domestic v International Revenue (%)



9M 2026 International Revenue (AEDM)



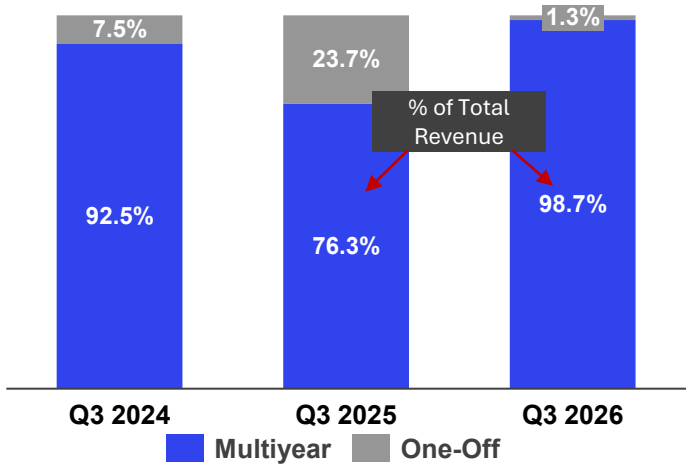
9M 2026 Aggregate Order Value %



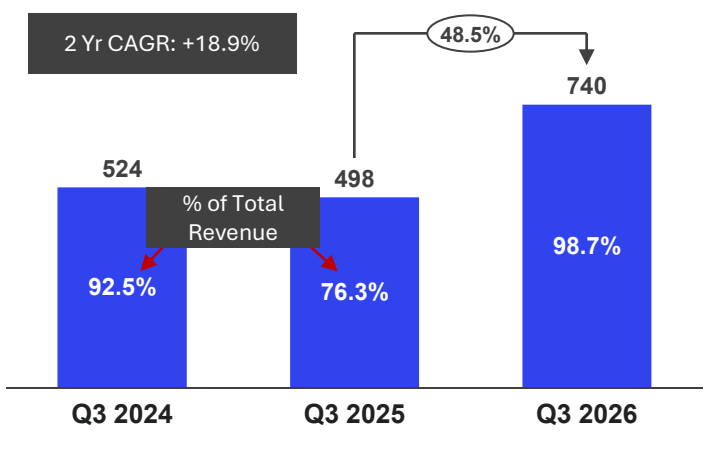
PUBLIC

KPI Dashboard

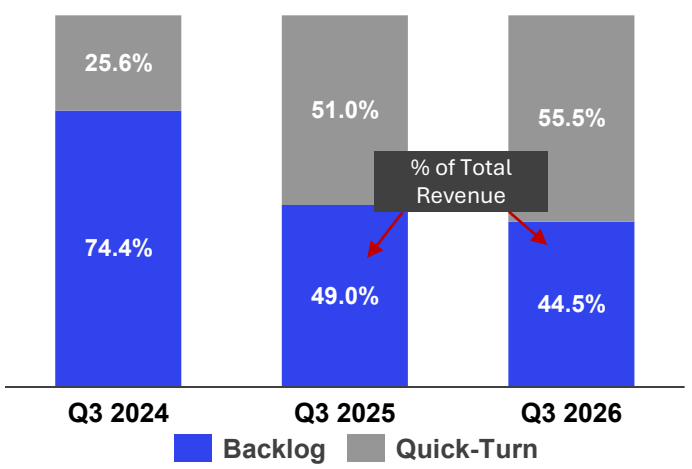
Q3 2026 Revenue Multi-Year v One-Off (%)



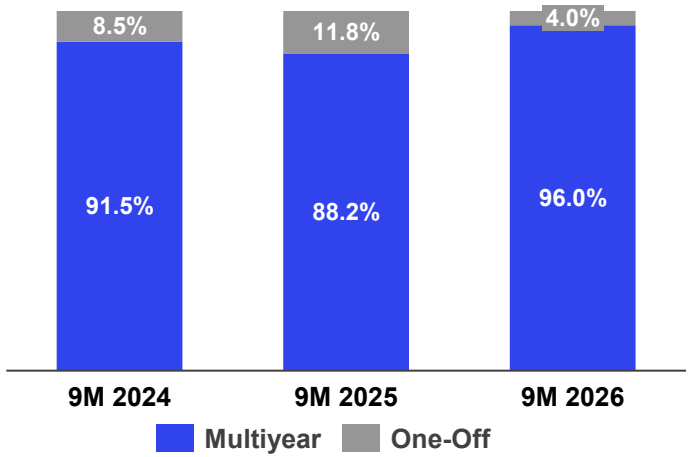
Q3 2026 Revenue Multi-Year Contracts (AEDM)



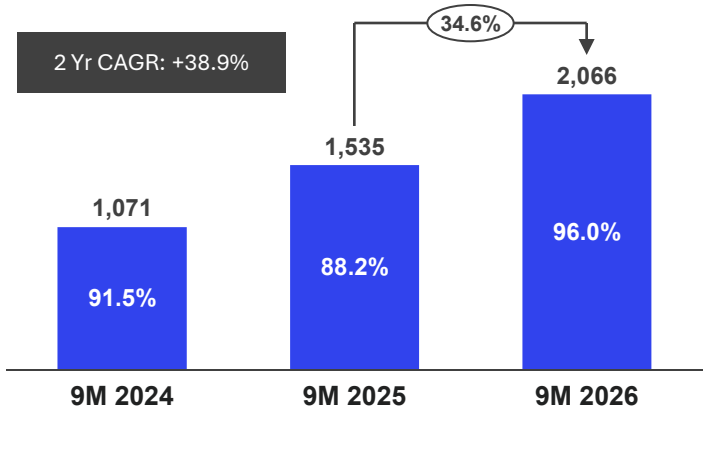
Q3 2026 Revenue Backlog[1] v Quick-Turn[2] (%)



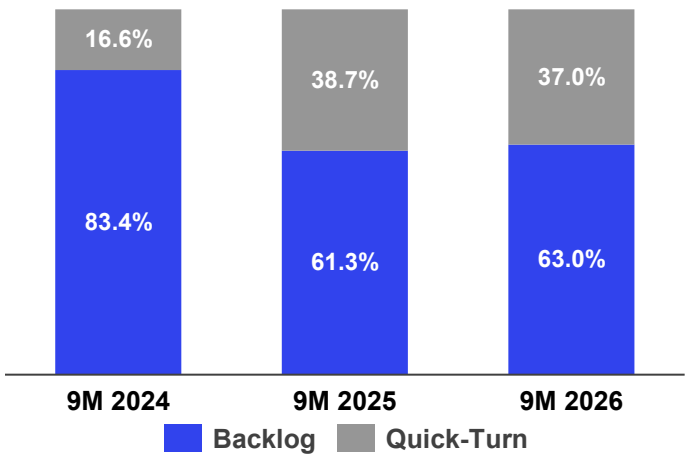
9M 2026 Revenue Multi-Year v One-Off (%)



9M 2026 Revenue Multi-Year Contracts (AEDM)



9M 2026 Revenue Backlog[1] v Quick-Turn[2] (%)



[1] Revenue from Backlog implies revenues from contracts concluded in prior financial years.
[2] Revenue from Quick turn implies revenues from contracts concluded in the current financial year.

PUBLIC

FY 2026 Outlook

FY 2026 Outlook vs Analyst Expectations:

Key Metrics	FY 2025	FY 2026 Analyst Forecasts[1]			Presight Guidance
	AEDm	Low (AEDm)	Mid (AEDm)	High (AEDm)	FY 2026
Group Revenue	3,030	3,704	3,789	3,878	Mid
Group EBITDA	785	944	980	1,008	Mid – High
Group Profit after Tax[2]	665	785	818	842	Mid – High

Required Q4 Contribution to Analyst FY Expectations:

Key Metrics	Q4 contribution to FY Outturn %	Required Q426 contribution % to FY 2026 Analyst Forecasts[1]		
	Average 2023 – 2025	Low	Mid	High
Group Revenue	43.3%	41.9%	43.2%	44.5%
Group EBITDA	54.7%	50.1%	51.9%	53.3%
Group Profit after Tax[2]	52.7%	49.7%	51.7%	53.1%

[1] As at 09 November 2026, based on the range of analyst forecasts that have been published within the past 6 months by registered investment analysts and provided to Presight.
[2] 100% Group profit including minorities.

PUBLIC

Medium-Term Guidance

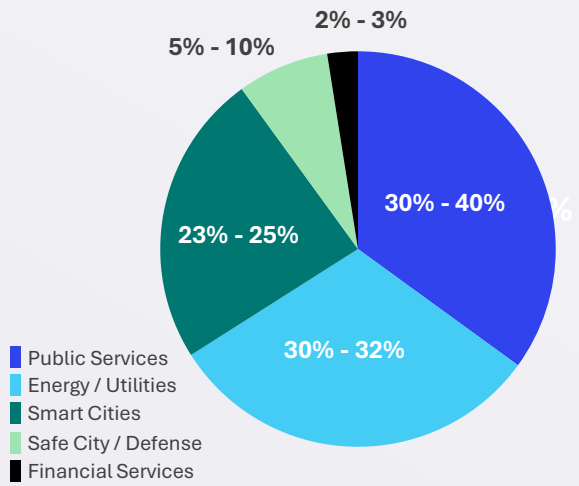
Key Metrics	Actual	Guidance
	2021-2025 (4-Year CAGR)	2025-2029 (4-Year CAGR)
Group Revenue	+22.8%[1]	+20% - 25%[2]
Group EBITDA	+19.5%[1]	+23% - 28%[2]
Group Profit after Tax[3]	+17.4%[1]	+21% - 26%[2]

[1] Includes financial impact of AIQ acquisition.
[2] Organic growth excluding potential future acquisitions.
[3] 100% Group profit including minorities.

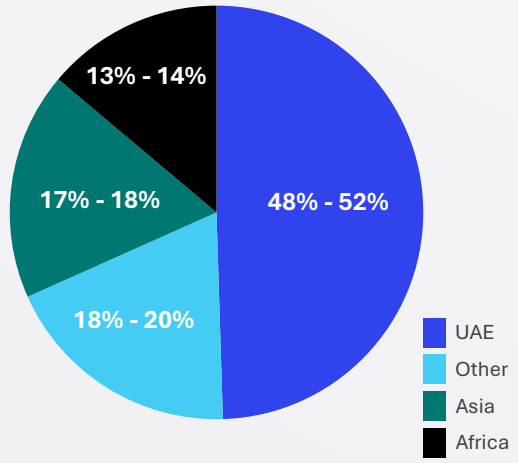
Guidance Assumptions

- Excludes potential future M&A
- >90% of forecast revenue growth from multi-year contracts
- Constant 15% Effective Tax Rate

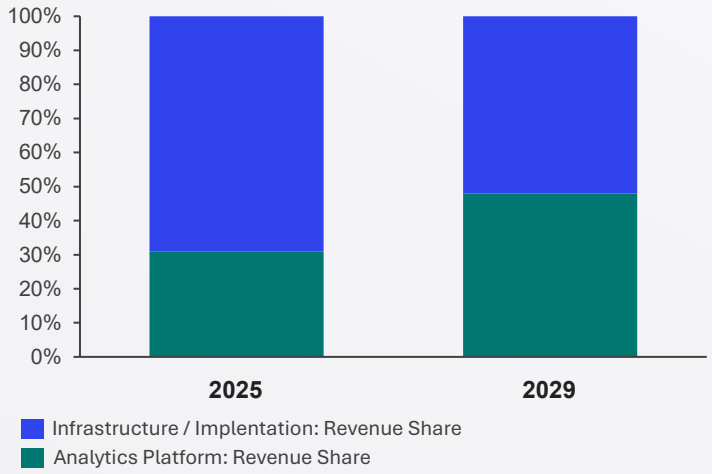
Sectoral Evolution (To FY29)



Geographical Evolution (To FY29)



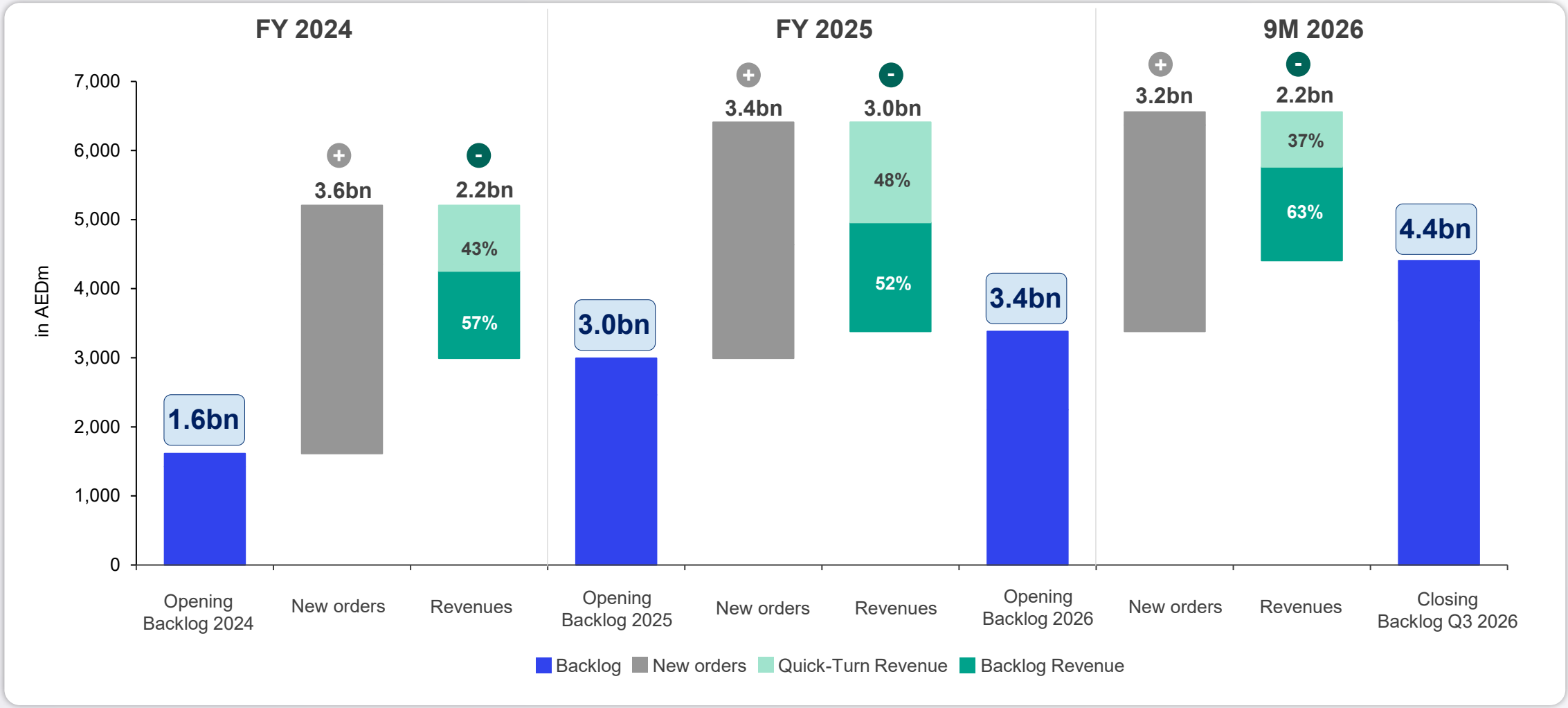
Deployment Mix Evolution



PUBLIC

Robust Order Backlog Underpins Future Growth

173% Backlog growth[1] to **AED 4.4bn** | **1.3x** Average Book-to-Bill Ratio[2] | **3.8** years contract duration[3]



[1] Backlog growth from the opening backlog position at Q1 2024 to the closing backlog position at Q3 2026.
[2] Average Book-to-Bill ratio - arithmetic average of quarterly order intake divided by quarterly revenue from Q1 2024 to Q3 2026. [3] USD-weighted average contract duration as at Q3 2026.

PUBLIC

Thank You

Get in touch:
investors@presight.ai

Q&A